

Program Manager

Employer

S and Y industries 606 Industrial Blvd Winfield, KS Phone: (620) 221-4001 Fax: (620) 221-4002

www.sandyindustries.com info@sandyindustries.com 67156

Hours:

ABOUTS and Y INDUSTRIES, INC:

For nearly 40 years, Sand Y has offered complete turnkey solutions from engineering to PCBA to wire harnessing to full box-builds. We also provide individualized, focused solutions to customers in a broad range of industries. Total customer satisfaction is provided through teamwork, defect free product delivery and continuous product improvement.

S and Y Industries, Inc., a well-established electronic contract manufacturer, has an immediate opening for a Program Manager. This position will be responsible for numerous customer projects dealing with every process from quoting, to purchasing, to production, to quality, to shipment of assemblies.

The selected candidate will be a self-starter, quick learner, motivated and positive, dedicated team player, while interacting with different coworkers and customers on many different levels

Essential Duties & Responsibilities:

- Manages multiple customer accounts with a fundamental understanding of the customer's business needs and our sales process.
- Manages, communicates, and makes recommendations to improve the processes on assigned programs. Assesses risk, develops solutions, implements change, and communicates responsibilities across organization.

- Understands roles of functional departments, targets potential areas of concern and communicates issues to management.
- Administers assigned contracts, communicates customer concerns, and recommends solutions.
- Assesses and adapts the company's business model to align with the customer's business model.
- Communicates business and technical matters to all levels of the organization.
- Organizes project-related activities and communications among departments, customers, and suppliers.
- Participates with other managers in establishing strategic organizational plans and objectives.
- Directs activities and is responsible for planning and maintaining costs for a broad functional area.
- Interacts regularly with management, customers, production, and suppliers.
- Drives strategies to deliver customer requirements and recommend capabilities in manufacturing and engineering services.
- Contact for negotiations with customer on contracts, pricing, and other business items. Will become the primary contact for new and critical customer programs.
- Other assignments as designated by management.
- Comply with all company policies and Quality System documents.

Other Functions:

- Attends meetings as needed to support organization activity.
- Interfaces with customers, purchasing and production as required.
- Performs other duties, as assigned, to achieve objectives.

Qualifications:

- Experience managing customer programs and providing satisfaction.
- Ability to read, analyze, and interpret common technical publications and reports.
- Must have excellent written and verbal communication and interpersonal skills.
- Ability to effectively present information and respond to questions from small groups of managers, engineers, production, and customers.
- Ability to define problems, collect data, establish facts, and draw valid conclusions.
- Ability to operate a computer and be proficient with Microsoft Office.
- Must possess a fundamental understanding of the business practice from the sales process through production.

Preferred Qualifications:

- Three (3) years of experience in Manufacturing, automated manufacturing, or any other highly regulated industry.
- Experience in Contract Manufacturing and/or electronic manufacturing industry preferred.

What we have to offer:

Salary range is determined by experience/background. We also offer a comprehensive benefits package, including medical, dental, life insurance, 401(k), tuition assistance, paid holidays, and PTO.

About S and Y Industries, INC:

S and Y Industries, Inc. is an Electronic Contract Manufacturer providing comprehensive electronic design, production, and product management services. We have over 40 years of experience with hundreds of satisfied customers.

S and Y offers complete turnkey solutions from engineering to systems integration and order fulfillment. S and Y provides individualized, focused solutions to customers in a broad range of industries. Total customer satisfaction is provided through teamwork, defect free product delivery, continuous product improvement, and with just-in-time manufacturing.

TO APPLY:

Candidates may apply by filling out application online application or at our facility:

S and Y Industries, Inc. 606 Industrial Blvd, Winfield, KS 67156

Or you may also send letter, resume, references, and salary requirements to: info@sandyindustries.com or john.foust@sandyindustries.com

To learn more about S and Y Industries, visit our website at www.sandyindustries.com